

**Translation**

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

## Summary of Consolidated Financial Results for the Year Ended November 30, 2023 (Based on Japanese GAAP)

January 11, 2024

Company name: NACHI-FUJIKOSHI CORP.  
 Stock exchange listing: Tokyo  
 Stock code: 6474 URL <http://www.nachi-fujikoshi.co.jp/>  
 Representative: Director and President Tsutomu Kurosawa  
 Director, Managing Corporate Officer and  
 Inquiries: General Manager of Corporate Planning Tetsu Furusawa TEL +81-(0)3-5568-5210  
 Dept.  
 Scheduled date of ordinary general meeting of shareholders: February 27, 2024  
 Scheduled date to file Securities Report: February 27, 2024  
 Scheduled date to commence dividend payments: February 28, 2024  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results meeting: Yes

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended November 30, 2023 (from December 1, 2022 to November 30, 2023)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended November 30, 2023	265,464	2.9	11,873	(30.3)	11,028	(35.5)	6,469	(47.1)
Year ended November 30, 2022	258,097	12.6	17,025	15.7	17,100	18.3	12,237	22.5

Note: Comprehensive income Year ended November 30, 2023 ¥17,526 million [(22.4)%]  
 Year ended November 30, 2022 ¥22,585 million [25.6%]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended November 30, 2023	276.92	–	4.2	3.0	4.5
Year ended November 30, 2022	513.17	–	8.8	5.1	6.6

Reference: Share of profit (loss) of entities accounted for using equity method

Year ended November 30, 2023 ¥4 million  
 Year ended November 30, 2022 ¥28 million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of November 30, 2023	370,324	169,520	43.9	6,980.96
As of November 30, 2022	357,457	156,367	41.7	6,330.16

Reference: Equity As of November 30, 2023 ¥162,715 million  
 As of November 30, 2022 ¥148,906 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended November 30, 2023	12,030	(17,774)	3,125	32,824
Year ended November 30, 2022	11,212	(20,831)	2,113	34,754

## 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended November 30, 2022	–	0.00	–	110.00	110.00	2,607	21.4	1.9
Year ended November 30, 2023	–	0.00	–	110.00	110.00	2,592	39.7	1.7
Year ending November 30, 2024 (Forecast)	–	0.00	–	100.00	100.00		38.8	

## 3. Forecast of consolidated financial results for the year ending November 30, 2024 (from December 1, 2023 to November 30, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending May 31, 2024	123,000	(9.1)	4,000	(47.5)	3,500	(50.3)	2,500	(47.1)	107.26
Full year	250,000	(5.8)	10,000	(15.8)	9,000	(18.4)	6,000	(7.3)	257.42

## 4. Notes

(1) Changes in significant subsidiaries during the year ended November 30, 2023

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of November 30, 2023	24,919,343 shares	As of November 30, 2022	24,919,343 shares
-------------------------	-------------------	-------------------------	-------------------

Number of treasury shares at the end of the period

As of November 30, 2023	1,610,918 shares	As of November 30, 2022	1,395,964 shares
-------------------------	------------------	-------------------------	------------------

Average number of shares during the period

Year ended November 30, 2023	23,362,470 shares	Year ended November 30, 2022	23,847,206 shares
------------------------------	-------------------	------------------------------	-------------------

Reference: Summary of non-consolidated financial results

1. Non-consolidated financial results for the year ended November 30, 2023 (from December 1, 2022 to November 30, 2023)

(1) Non-consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended November 30, 2023	185,333	(4.3)	5,578	(51.2)	6,065	(49.2)	4,645	(50.0)
Year ended November 30, 2022	193,722	13.6	11,420	67.5	11,949	87.5	9,287	101.5

	Earnings per share	Diluted earnings per share
	Yen	Yen
Year ended November 30, 2023	198.85	–
Year ended November 30, 2022	389.46	–

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of November 30, 2023	259,176	94,312	36.4	4,046.30
As of November 30, 2022	260,177	89,262	34.3	3,794.64

Reference: Equity As of November 30, 2023 ¥94,312 million

As of November 30, 2022 ¥89,262 million

\* Financial results reports are exempt from audit conducted by an audit corporation.

\* Proper use of financial results forecasts, and other special matters

(Caution concerning forward-looking statements)

The financial results forecasts shown in this document are based on data as of the announcement of this document. Actual earnings results may differ from the forecast figures due to various inherent uncertainties.

**Consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of November 30, 2022	As of November 30, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	36,042	34,619
Notes and accounts receivable - trade, and contract assets	60,365	58,805
Electronically recorded monetary claims - operating	7,600	8,337
Merchandise and finished goods	36,029	37,623
Work in process	14,641	14,799
Raw materials and supplies	26,248	27,707
Income taxes refund receivable	453	1,708
Consumption taxes refund receivable	1,882	1,195
Other	4,287	4,859
Allowance for doubtful accounts	(188)	(250)
Total current assets	187,363	189,406
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	31,321	33,457
Machinery, equipment and vehicles, net	71,782	72,573
Land	9,941	10,228
Leased assets, net	2,704	4,273
Construction in progress	5,416	4,271
Other, net	2,341	2,815
Total property, plant and equipment	123,508	127,620
Intangible assets		
Goodwill	-	-
Software	1,194	890
Software in progress	1,546	2,639
Other	756	141
Total intangible assets	3,497	3,672
Investments and other assets		
Investment securities	28,357	34,124
Long-term loans receivable	96	64
Retirement benefit asset	8,849	9,922
Deferred tax assets	2,059	1,699
Other	3,733	3,824
Allowance for doubtful accounts	(8)	(9)
Total investments and other assets	43,088	49,625
Total non-current assets	170,094	180,917
Total assets	357,457	370,324

(Millions of yen)

	As of November 30, 2022	As of November 30, 2023
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable - trade	24,967	19,094
Electronically recorded obligations - operating	30,093	26,021
Short-term borrowings	18,152	23,063
Commercial papers	5,000	10,000
Current portion of long-term borrowings	22,971	22,127
Lease liabilities	816	1,049
Accrued expenses	9,300	8,418
Income taxes payable	3,025	709
Other	10,744	9,085
<b>Total current liabilities</b>	<b>125,072</b>	<b>119,569</b>
<b>Non-current liabilities</b>		
Long-term borrowings	53,703	54,578
Lease liabilities	1,956	3,339
Deferred tax liabilities	8,509	11,555
Provision for retirement benefits for directors (and other officers)	24	29
Provision for share awards	476	561
Retirement benefit liability	9,533	9,317
Other	1,814	1,852
<b>Total non-current liabilities</b>	<b>76,018</b>	<b>81,234</b>
<b>Total liabilities</b>	<b>201,090</b>	<b>200,804</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	16,074	16,074
Capital surplus	11,408	11,408
Retained earnings	106,758	110,593
Treasury shares	(5,892)	(6,681)
<b>Total shareholders' equity</b>	<b>128,349</b>	<b>131,395</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	13,616	17,547
Foreign currency translation adjustment	7,891	14,408
Remeasurements of defined benefit plans	(951)	(636)
<b>Total accumulated other comprehensive income</b>	<b>20,556</b>	<b>31,319</b>
<b>Non-controlling interests</b>	<b>7,460</b>	<b>6,804</b>
<b>Total net assets</b>	<b>156,367</b>	<b>169,520</b>
<b>Total liabilities and net assets</b>	<b>357,457</b>	<b>370,324</b>

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

(Millions of yen)

	Fiscal year ended November 30, 2022	Fiscal year ended November 30, 2023
Net sales	258,097	265,464
Cost of sales	197,704	209,627
Gross profit	60,392	55,836
Selling, general and administrative expenses		
Sales commission	1,115	1,142
Packing and transportation costs	8,545	6,912
Salaries and bonuses	15,936	16,618
Welfare expenses	4,222	4,590
Retirement benefit expenses	269	406
Travel, transportation and communication expenses	1,658	2,146
Rent expenses	2,017	2,071
Other	9,600	10,073
Total selling, general and administrative expenses	43,366	43,962
Operating profit	17,025	11,873
Non-operating income		
Interest income	140	247
Dividend income	662	862
Foreign exchange gains	1,126	163
Share of profit of entities accounted for using equity method	28	4
Dividends income of group term insurance	373	396
Refund of social contributions for prior periods	–	228
Subsidy income	453	205
Other	154	561
Total non-operating income	2,940	2,668
Non-operating expenses		
Interest expenses	978	1,431
Loss on sale of notes receivable - trade	126	120
Sales discounts	520	509
Group term insurance expenses	419	419
Other	819	1,032
Total non-operating expenses	2,865	3,513
Ordinary profit	17,100	11,028
Extraordinary income		
Gain on sale of non-current assets	18	14
Gain on sale of investment securities	–	9
Gain on liquidation of subsidiaries and associates	332	–
Gain on sale of shares of subsidiaries and associates	–	22
Total extraordinary income	350	46
Extraordinary losses		
Loss on sale of non-current assets	1	1
Loss on retirement of non-current assets	50	59
Loss on valuation of investment securities	98	14
Total extraordinary losses	150	75

(Millions of yen)

	Fiscal year ended November 30, 2022	Fiscal year ended November 30, 2023
Profit before income taxes	17,301	10,999
Income taxes - current	5,486	2,794
Income taxes for prior periods	–	32
Income taxes - deferred	(337)	1,667
Total income taxes	5,148	4,493
Profit	12,152	6,506
Profit (loss) attributable to non-controlling interests	(84)	37
Profit attributable to owners of parent	12,237	6,469

## Consolidated statements of comprehensive income

(Millions of yen)

	Fiscal year ended November 30, 2022	Fiscal year ended November 30, 2023
Profit	12,152	6,506
Other comprehensive income		
Valuation difference on available-for-sale securities	554	3,970
Foreign currency translation adjustment	11,175	6,708
Remeasurements of defined benefit plans, net of tax	(1,285)	315
Share of other comprehensive income of entities accounted for using equity method	(11)	25
Total other comprehensive income	10,432	11,019
Comprehensive income	22,585	17,526
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	22,117	17,231
Comprehensive income attributable to non-controlling interests	467	294



## Consolidated statements of changes in shareholders' equity

Fiscal year ended November 30, 2022

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	16,074	11,401	96,875	(4,924)	119,427
Cumulative effects of changes in accounting policies			56		56
Restated balance	16,074	11,401	96,931	(4,924)	119,483
Changes during period					
Dividends of surplus			(2,410)		(2,410)
Profit attributable to owners of parent			12,237		12,237
Purchase of treasury shares				(1,672)	(1,672)
Disposal of treasury shares			(0)	704	704
Purchase of shares of consolidated subsidiaries		7			7
Net changes in items other than shareholders' equity					
Total changes during period	-	7	9,826	(967)	8,866
Balance at end of period	16,074	11,408	106,758	(5,892)	128,349

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	13,079	(2,737)	334	10,676	8,107	138,211
Cumulative effects of changes in accounting policies						56
Restated balance	13,079	(2,737)	334	10,676	8,107	138,267
Changes during period						
Dividends of surplus						(2,410)
Profit attributable to owners of parent						12,237
Purchase of treasury shares						(1,672)
Disposal of treasury shares						704
Purchase of shares of consolidated subsidiaries						7
Net changes in items other than shareholders' equity	536	10,628	(1,285)	9,880	(646)	9,233
Total changes during period	536	10,628	(1,285)	9,880	(646)	18,099
Balance at end of period	13,616	7,891	(951)	20,556	7,460	156,367

Fiscal year ended November 30, 2023

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	16,074	11,408	106,758	(5,892)	128,349
Changes during period					
Dividends of surplus			(2,607)		(2,607)
Profit attributable to owners of parent			6,469		6,469
Purchase of treasury shares				(942)	(942)
Disposal of treasury shares			(0)	126	126
Purchase of treasury shares by stock ownership plan trust				(449)	(449)
Disposal of treasury shares by stock ownership plan trust			(27)	476	449
Net changes in items other than shareholders' equity					
Total changes during period	–	–	3,835	(789)	3,046
Balance at end of period	16,074	11,408	110,593	(6,681)	131,395

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	13,616	7,891	(951)	20,556	7,460	156,367
Changes during period						
Dividends of surplus						(2,607)
Profit attributable to owners of parent						6,469
Purchase of treasury shares						(942)
Disposal of treasury shares						126
Purchase of treasury shares by stock ownership plan trust						(449)
Disposal of treasury shares by stock ownership plan trust						449
Net changes in items other than shareholders' equity	3,930	6,516	315	10,762	(656)	10,106
Total changes during period	3,930	6,516	315	10,762	(656)	13,152
Balance at end of period	17,547	14,408	(636)	31,319	6,804	169,520

## Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended November 30, 2022	Fiscal year ended November 30, 2023
Cash flows from operating activities		
Profit before income taxes	17,301	10,999
Depreciation and amortization	18,302	19,473
Amortization of goodwill	83	–
Increase (decrease) in provision for retirement benefits for directors (and other officers)	(3)	5
Increase (decrease) in allowance for doubtful accounts	51	46
Increase (decrease) in retirement benefit liability	(310)	(156)
Decrease (increase) in retirement benefit asset	24	26
Interest and dividend income	(803)	(1,109)
Interest expenses	978	1,431
Share of loss (profit) of entities accounted for using equity method	(28)	(4)
Gain on sales of property, plant and equipment	(18)	(14)
Loss on sales of property, plant and equipment	1	1
Loss on retirement of property, plant and equipment	50	59
Loss (gain) on sale of investment securities	–	(9)
Loss (gain) on valuation of investment securities	98	14
Decrease (increase) in trade receivables	(8,047)	632
Decrease (increase) in inventories	(15,071)	(32)
Increase (decrease) in trade payables	3,501	(11,159)
Other, net	1,094	(1,427)
Subtotal	17,205	18,777
Interest and dividends received	817	1,085
Interest paid	(958)	(1,356)
Income taxes paid	(5,950)	(7,159)
Income taxes refund	98	684
Net cash provided by (used in) operating activities	11,212	12,030
Cash flows from investing activities		
Purchase of property, plant and equipment	(19,776)	(16,387)
Proceeds from sale of property, plant and equipment	17	14
Purchase of intangible assets	(1,236)	(1,294)
Purchase of investment securities	(44)	(47)
Payments of loans receivable	(7)	(19)
Proceeds from collection of loans receivable	55	51
Proceeds from sale of shares of subsidiaries resulting in change in scope of consolidation	–	460
Other, net	160	(552)
Net cash provided by (used in) investing activities	(20,831)	(17,774)

(Millions of yen)

	Fiscal year ended November 30, 2022	Fiscal year ended November 30, 2023
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	10,340	4,117
Increase (decrease) in commercial papers	–	5,000
Proceeds from long-term borrowings	21,294	23,086
Repayments of long-term borrowings	(23,670)	(24,069)
Repayments of lease liabilities	(1,001)	(1,129)
Dividends paid	(2,410)	(2,607)
Dividends paid to non-controlling interests	(1,297)	(388)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	(0)	–
Proceeds from sale of treasury shares	531	58
Purchase of treasury shares	(1,672)	(942)
Net cash provided by (used in) financing activities	2,113	3,125
Effect of exchange rate change on cash and cash equivalents	1,884	688
Net increase (decrease) in cash and cash equivalents	(5,620)	(1,929)
Cash and cash equivalents at beginning of period	40,374	34,754
Cash and cash equivalents at end of period	34,754	32,824